

KAN Associates LLC

1584 Saint Georges Ave.,
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Dec 28th, 2009

Dear Nevil Desai,

This is regarding the DTT system we recently got installed in our SUBWAY store. Just wanted to share my thoughts on this purchase and installation.

Let me first thank all of you who helped me in understanding the monitoring system, then to buy the appropriate pack and then to get it installed. Above all, I would like to individually thank you, Nevil, for the effective, prompt and valuable replies to my queries. This is our first store and these conversations really helped me in understanding the need and value we can get out of DTT system.

Installation experience was very good too. Brian and Robert from the installation team were very keen on going out of the way to accommodate a quick installation schedule and also to complete the installation in two rounds as the POS system was not delivered yet (for the first round). My message to them would be: "Keep up the good work".

Overall I feel, the system gives a lot of advantage in quickly knowing what is going on the store and in preventive measures for employees and visitors. I am pretty sure that Employee theft and burglary must be way less relatively after having this system on. I did not use the SmartAudit feature, probably I will try in near term. Somehow I am feeling that it is little more expensive; but I am sure will be of use though.

We have plans to scale the number of Subways up to many in the coming years. I am very sure that our partnership will continue to be valuable and effective in the years to come.



Ajay Kakar
(Director)

For

Subway #46123
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