



Aaron,

I wanted to thank you and your company for reminding me of what truly used to be called "full service". I appreciate dealing directly with the same person (you) throughout ordering, installation, and completion of the surveillance system. Not once did I feel lost in who I was dealing with or whom I should be dealing with.

Being a business owner, I have very high expectations and unfortunately seldom are my expectations met. Therefore, I am not in the habit of writing "praised thank you" notes. Your company has met and exceeded my expectations.

A couple months ago, I was questionable on getting a single surveillance system from DTT. But because of the quality of service and product, I have since installed a second system through DTT and will be switching my multiple remaining stores through DTT. Now that I can see, at any given time, what is happening at the locations. DTT has giving me more control of my businesses. Since installing the DTT surveillance system, I have seen an increase in correct portion sizes, a decrease in employee theft, and ultimately a significant decrease in food costs.

Based solely on my decrease in food costs, I truly believe that this system will pay for itself a couple times over within its first year! Another benefit of the system is personal peace of mind. When the weather gets bad, my biggest fear as an owner of an ice cream company is power failure. The fact that a DTT technician will call if my system is down due to power failure is a great feature. It's that security that helps me sleep through the storms.

I have not had a chance to call the tech support team as there have not been any glitches in the system. They have periodically called to make sure that I am happy with the system and have asked if there is anything they can improve on. For the first time that I can remember, I honestly can't think of anything that they could improve on.

Thanks again!  
Scott Knepper